



COVID-19 CRITICAL PRODUCTS/COMPONENTS CHECKLIST, CONTRACTING OPPORTUNITIES AND DONATIONS GUIDE

CRITICAL PRODUCTS/COMPONENTS CHECKLIST

The VMA has identified this short list of critical products and components that are needed in essential services operations. Actual units or volume needed depends upon state, federal and private procurement systems. Details are in the next section of this report.

Hand Sanitizer

- Aloe
- Ethanol
- Glycerin
- Denatured Alcohol
- Hydrogen Peroxide

Non-Invasive Ventilators

- Face Masks- small
- Face Masks - medium
- Face Masks - large

Powered Air Purifying Respirators (PAPR)

- Air Purifying Filters
- Battery-powered Fan Unit
- Battery Charger
- Battery Cord
- Belt
- Hood
- P100 Filters
- Ventilation Tube

Personal Protective Equipment (PPE)

- Disinfectants
- Disposable Medical Gowns

- Face Shields
- Goggles
- Isolation Gowns
- N95 Respirators
- Nitrile/latex Gloves
- Shoe Covers
- Surgical Masks

Positive End-Expiratory Pressure (PEEP) Ventilators

- Bacterial Filters
- Closed Suction Catheters
- Disposable Ventilator Circuit
- Heat and Moisture Exchanger
- MDI Adapters
- Source of Oxygen (tank)

Pulse Oximeter

- Batteries

Rapid Polymerase Chain Reaction (PCR) Tests

- Epindorph Sample Tubes
- Microfuge
- Micropipettes; 5 Microliter and 10 Microliter Sizes
- Reagents
- Thermal Cycler
- Tubes (for liquids)
- Vortex Mixer

Vital Sign Monitors

- Adhesive Skin Pads (for EKG)
- ECG Leads
- Power Cables

CRITICAL PRODUCTS CONTRACTING OPPORTUNITIES

The VMA is exclusively focused on contracting opportunities with the Virginia Department of Emergency Management Services (Commonwealth of Virginia), FEMA, Local Governments, select private sector essential service operations, and member companies to supply them with critical products.

Commonwealth of Virginia

- Step 1 – Watch Video on “How to Become an eVA Vendor”
<https://www.youtube.com/watch?v=qdOVPCwE4E8>
- Step 2 – Review the eVA Vendor Registration Instruction Guide
<https://dgs.virginia.gov/globalassets/business-units/dps/documents/vendors/new-vendor-registration-guide.pdf>
- Step 3 - Register with eVA as a vendor
<https://vendor.epro.cgipdc.com/webapp/VSSAPPX/Advantage>

Federal Government (FEMA)

- Step 1 – Review www.FEMA.gov/coronavirus/how-to-help to sell medical supplies or equipment to the federal government
- Step 2 – Review Contract Opportunities -
<https://beta.sam.gov/opp/3e05e664e606486ca34d1a41b47ff0ff/view>
- Step 3 - Register with the System for Award Management (SAM) at www.sam.gov. Registration must be “ACTIVE” at the time of award

Private Sector Procurement

- Contact Brett Vassey, President & CEO, Virginia Manufacturers Association for private sale opportunities at bvassey@vamanufacturers.com

CRITICAL PRODUCTS DONATIONS GUIDE

The VMA is exclusively focused on donations to the Virginia Department of Emergency Management Services (VDEMS) and regional hospital, assisted living and healthcare organizations.

Commonwealth of Virginia

All donations should be submitted through the VDEMS website -

<https://survey123.arcgis.com/share/9343b86bae904e67bc76d4c2d4b6a144>

Regional/Local

To donate directly to a hospital, an assisted living facility or a healthcare facility in your region, please contact one of these organizations - <https://www.vhca.org/locator/>

If you would like assistance, please contact Doran Hutchinson, VP of Member Services and Education, VHCA at doran.hutchinson@vhca.org.