



Membership Application and Investment Schedule

Company _____
 Mailing Address _____ City/State/Zip _____
 Street Address (If different than mailing address) _____
 Phone (_____) _____ Ext. _____ Fax (_____) _____
 Principal Product(s) _____
 SIC Code _____ Senate District _____ House District _____ Congressional District _____
 Year established in Virginia _____
 Primary contact person _____ Title _____
 Mailing address _____ Fax (_____) _____
 City/State/Zip _____ E-Mail _____
 Attached sheet completed for additional contact information. Yes No
 Sponsor _____
 (Name and company of person sponsoring your company in membership.)

If interested, please check box:

- I would like to save money on health insurance costs through VMA Insurance Services.
- I would like to save money on my Property & Casualty Insurance Costs.
- I am interested in VMA's professional development opportunities.

Investments paid to the Virginia Manufacturers Association, Inc. are not deductible as a charitable contribution. Effective January 1, 1994, Congress restricted the tax deductibility for certain lobbying costs. We estimate that 30% of your Investment is attributable to non-deductible lobbying costs, and 70% of your investment is deductible as an ordinary and necessary business expense. The following is a table used to determine the appropriate investment for each organization. Investments are based on two factors: capital investment and number of employees at each facility.

Membership Investment Schedule: Investment Computation: Base Investment + \$1 per employee				
	*Circle Capital Investment Range		Number of Employees**	
A	\$ Up	to	\$ 500,000	_____
B	500,001	to	1,000,000	_____
C	1,000,001	to	2,000,000	_____
D	2,000,001	to	4,000,000	_____
E	4,000,001	to	7,000,000	_____
F	7,000,001	to	11,000,000	_____
G	11,000,001	to	18,000,000	_____
H	18,000,001	to	27,000,000	_____
I	27,000,001	to	40,000,000	_____
J	40,000,001	to	60,000,000	_____
K	60,000,001	to	75,000,000	_____
L	75,000,001	to	100,000,000	_____
M	100,000,001	to	250,000,000	_____
N	250,000,001	to	500,000,000	_____
O	500,000,001	to	1,000,000,000	_____
P	1 Billion and above maximum investment:			_____

Investment:

\$ _____

* Capital Investment: Capital invested in Virginia, i.e., land, buildings, construction in progress, machinery and equipment, inventories, furniture and fixtures. Leased assets valued at five times the annual lease.

** Employees: The annual average number of regular full-time employees on the payroll at each facility.

Please mail application and check to:

Virginia Manufacturers Association, P. O. Box 412, Richmond, VA 23218-0412

Phone: (804) 643-7489

FID # 54-0452521

My Company would like to share in the work and benefits of the VMA and do hereby apply for membership. We agree to pay Annual Membership Investment based on the Capital Investment and Employment factors reflected on the Investment schedule.

Signature _____ Date _____